



*More than what you think.*

# Activate your transformation journey with BizNeXT's Proven Phase 0 Framework

With organizations anticipating heightened expenditure on transformation over the next three years, the call for adaptation and innovation reverberates louder than ever.

These necessitates achieving balance between the short-term needs and long-term objectives and accordingly, need to evaluate various options available.

Therefore, addressing the following before starting the implementation becomes critical:

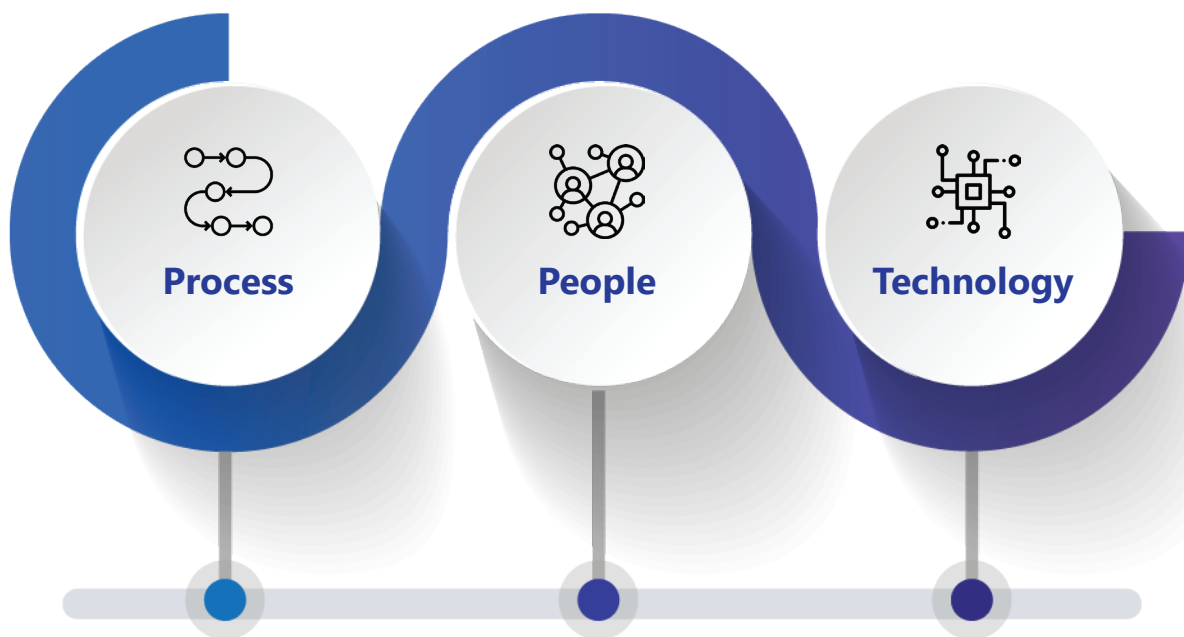
- Conflicting objectives (e.g. among sales / manufacturing / supply chain)
- Identifying the improvement levers thereby improving the process efficiency and effectiveness

Here at YASH BizNeXT, we collaborate closely with you to discern a transformation strategy perfectly aligned with your organization's distinct requisites. Leveraging our wealth of industry experience and cutting-edge technologies, we lay the groundwork for a transformation journey that is both efficient and impactful.

As businesses contemplate and assess transformation across SAP or other ERP platforms, including SAP S/4HANA and RISE, YASH BizNeXT offers Phase 0 services to support this critical phase of planning and preparation.

Business Case Creation (NPV/ Payback)	Type of Implementation (Greenfield/ Bluefield/ Brownfield)	Business Process Assessment	Data Assessment	Technical Landscape Assessment	Organization Change Management
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## Our Phase 0 Framework



- Understand as-is business process master list across functions and map to YASH industry template
- Help customer uncover Business Value case
- Identify gaps to be addressed to meet future objectives – internal/ external process benchmarking

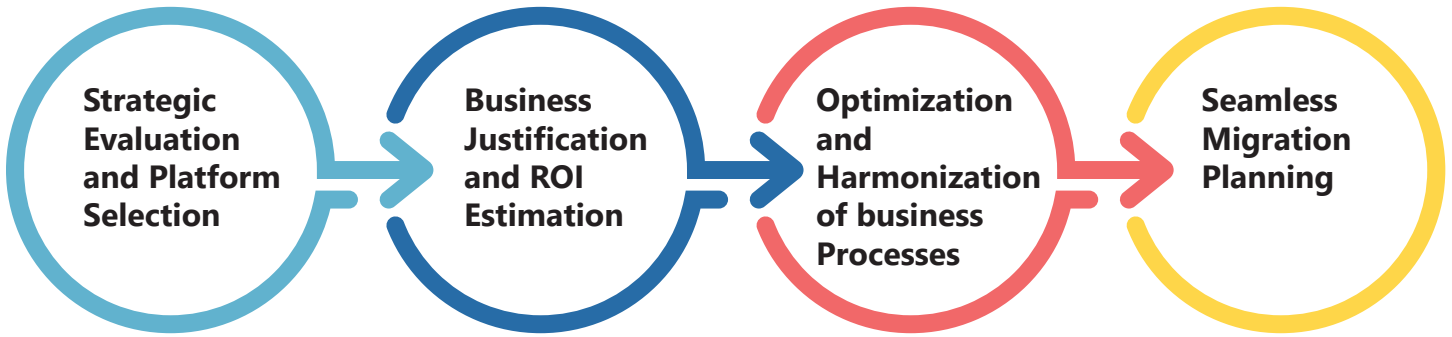
- Tailored YASH approach to Partner with customer leadership to drive effective and lasting adoption
- Implement continuous learning as the solution is evolving, understanding organization culture and change readiness
- Focused training, not limited to technology, but also emphasizing on the new processes and procedures

- Enable business by bridging the gap between existing technologies and solution capabilities
- Define plans for ERP modernization and long-term transformation roadmap
- Boost project implementation using YASH accelerators right from assessment to delivery

## Our Phase 0 services can help with:

- Identification of relevant strategic transformation programme for the organization
- Develop frameworks and establish guiding principles leveraging best practices
- Comprehensive As-Is landscape understanding and formulation of To-To be landscape to meet the future business objectives

# Phase 0 for your transformation readiness:



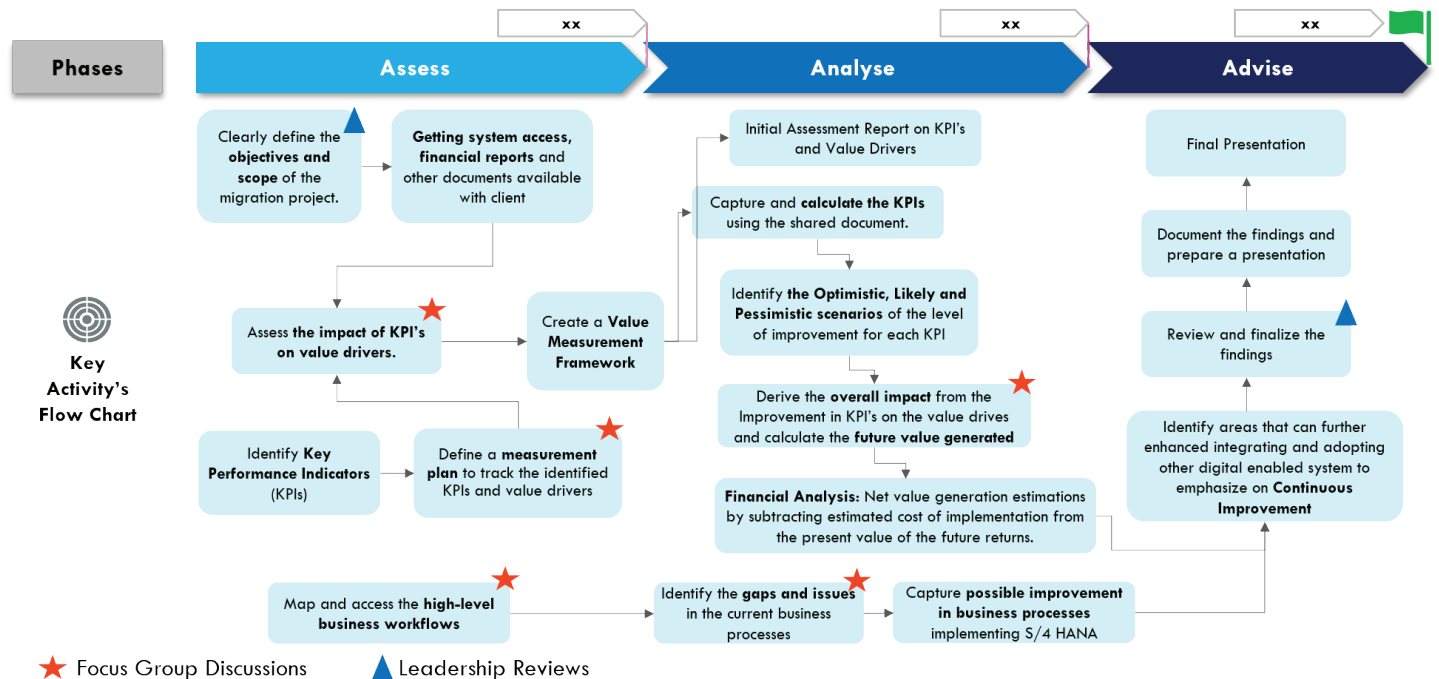
Empower your organization with the right ERP platform to safeguard and enhance business value. Our expert assessments aid in choosing/ migrating between industry-leading platforms ensuring alignment with your future goals.

Gain stakeholder confidence and secure investments with compelling business justifications and ROI estimates. Our expert articulation of business benefits, ROI estimates, and Net Present Value ensures alignment with organizational objectives.

Address the challenges of multi-product and multi- geography operations with our comprehensive solutions. From application rationalization to business process harmonization, we streamline operations for enhanced efficiency and agility.

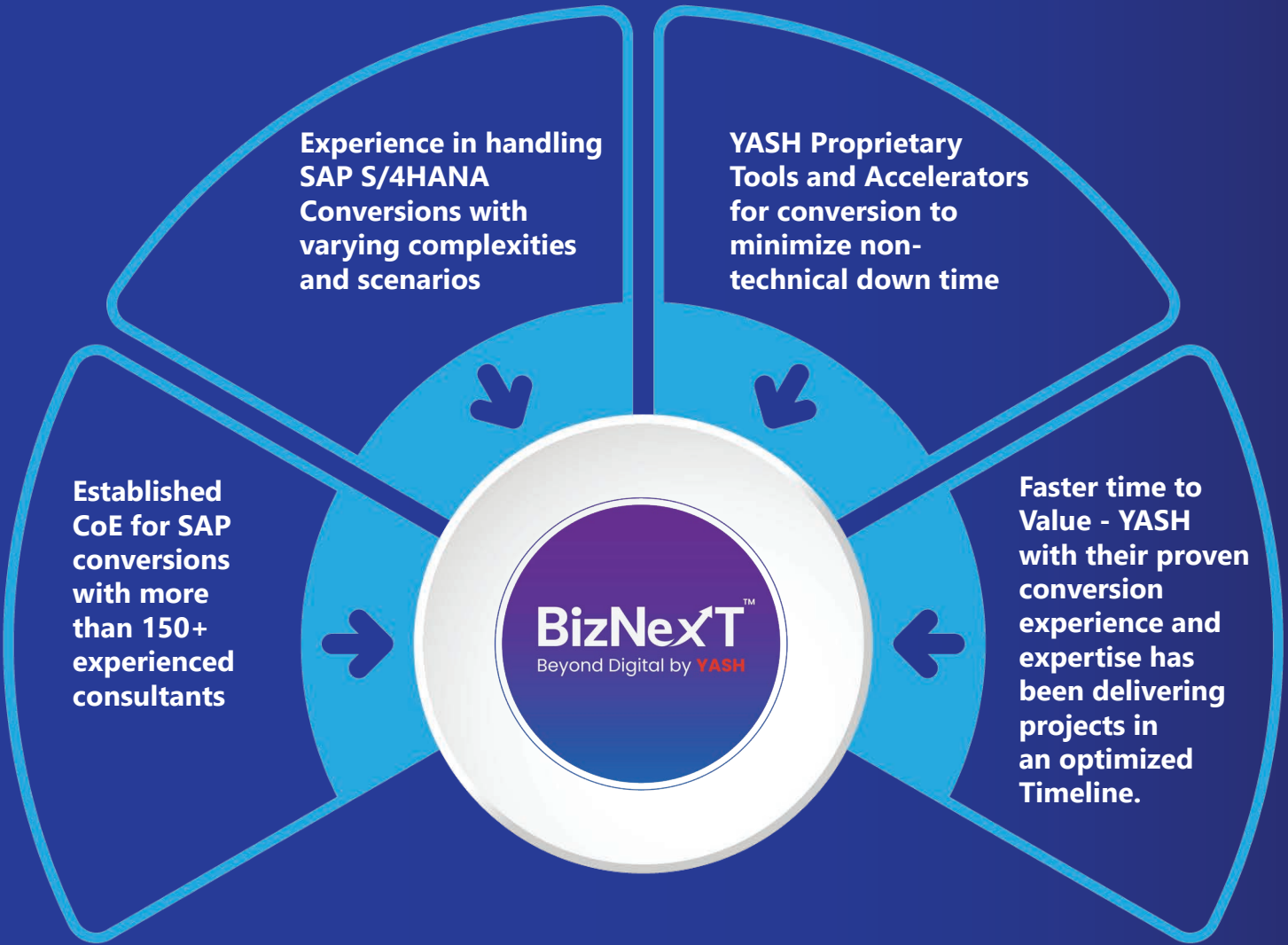
Navigate the complexities of migrating from traditional licenses to cutting-edge platforms with ease. Our tailored migration strategies, including green/blue/ brownfield approaches, optimize the timing and mode of transition, such as SAP ECC to RISE upgrades.

## Approach



Depending upon the digital maturity of the organization and access to systems approach is flexible to utilize the process mining tools as well.

# Why Choose YASH BizNeXT?



# Success Stories:

## Client 1: Non-profit institution for independent research on global energy economics planning to transition to S/4 HANA in the near future and considering cloud hosting options to address current business challenges.



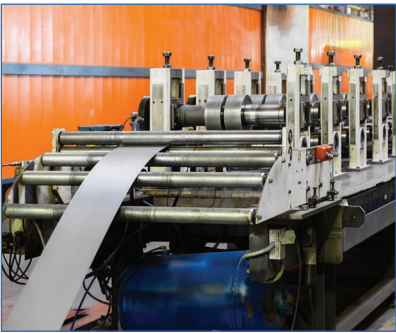
### What we did:

The client had multiple manual processes, limited use of analytics tools in decision-making, and aimed to reduce time spent on non-core activities, focusing instead on outcome-oriented tasks and enhancing the overall client stakeholder experience. YASH conducted a 5-week assessment, including workshops to understand existing processes, manual operations, pain points, and business requirements.

### Outcome:

Based on this assessment, YASH collaborated with the business to deliver a final recommendation report that included a detailed project plan, licensing requirements, greenfield/brownfield options, and the solution architecture. The YASH team consisted of functional module SMEs, technical consultants, cloud architects and business consultants.

## Client 2: Leading steel rolling and hot-dip galvanising company for assistance in evaluating the implementation partners for S/4 HANA



### What we did:

YASH's team of Business Consultants and SAP experts conducted workshops with the business functions to identify the client's as-is and future to-be state and propose the best-fit solution tailored to their current requirements and aspirations. We developed end-to-end frameworks and documents to enable them to identify the right partner to implement the required solution.

### Outcome:

With our business understanding and expertise in technology, we provided a framework for their digital transformation requirement to enable them to identify the right partner for implementing the Future-ready ERP solution.

## Client 3: Leading chemical trading company to assess existing ERP platform



### What we did:

YASH engaged with business and IT stakeholders, facilitating discovery workshops to comprehend the business processes, pain points, new requirements, and system configuration. Subsequently, YASH conducted a comprehensive system analysis to assess the degree of customization in the application. This involved a detailed assessment of all modules, leading to the identification and categorization of modules/processes as 'stable,' 'not implemented,' or 'requiring further improvements.'

### Outcome:

Our value framework helped classify these findings and offered overall recommendations for the organization. This included evaluating the pros and cons of available options and presenting detailed recommendations, along with a roadmap and implementation plan to the client.

For more information, Contact YASH Technologies today at [info@yash.com](mailto:info@yash.com)

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