



Metal Manufacturing Case Study

SAP S/4HANA Bid

Advisory

About the Client

The client is the largest flat steel rolling & hot-dip galvanizing complex in the GCC region. Located strategically in the Industrial City of Abu Dhabi (ICAD), Mussafah, Abu Dhabi, the 500,000TPA facility caters to the requirement of the construction, fabrication & other non-automotive industries primarily in the MENA region.

Project Snapshot

Industry: Metal Galvanizing

IT Area: SAP S/4HANA Implementation

Operational Area: Metal Manufacturing

Project Focus: Bid Advisory

Project Type: ERP Bid Advisory

Geography: UAE

Scope

The client is a joint venture of its parent group and another steel giant from Japan. Its manufacturing processes include Pickling, Rolling, Galvanizing Sheeting, and Slitting.

The company has adopted an integrated Environment, Health & Safety Management System (EHSMS), which is approved & certified by the regulatory authority of Abu Dhabi – ZonesCorp.

Business Need

- Upgrading the legacy system: Revamping the existing RAMCO ERP system, which has been used for over 20 years now
- A simple and scalable solution: Investing in a future-ready ERP which can complement the company's vision and growth plans
- An integrated solution that does not impact business operations and provides flexibility while communicating in the evolving application landscape

Capabilities Leveraged

- SAP S/4HANA Design
- Business Process Re-engineering
- Bid Advisory Services

Strategic Skillset

- Metals Manufacturing Industry Expertise
- Business Process Expertise
- SAP S/4HANA Functional Expertise
- Bid Advisory Experience



Solution Highlight

- Conducted workshops with the business functions to identify the As-is and future To-be state for the client
- Identified the client's technical and system requirements for ERP implementation
- Created an RFP document capturing the detailed requirements of the client
- Designed a framework to capture critical parameters to be evaluated

Execution Highlight

Ascertained the business's functional requirements and helped them identify the right vendor for the ERP implementation through an informed, unbiased selection method.



Business Benefits

- Presented **S4/HANA as a strategic opportunity** to realign their business model
- **Captured all the business requirements** to translate them into actionable processes
- Helped identify the right partner for implementing the **Future-ready ERP solution**
- **Developed a customized vendor evaluation framework** to assess all participants on the same scale and parameters
- Recommend a **suitable approach to migration with a move to ERP** that is not purely IT-intensive

For more information contact YASH today at BizNeXT@yash.com or visit www.yash.com

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